

2014 WINTER CONVENTION

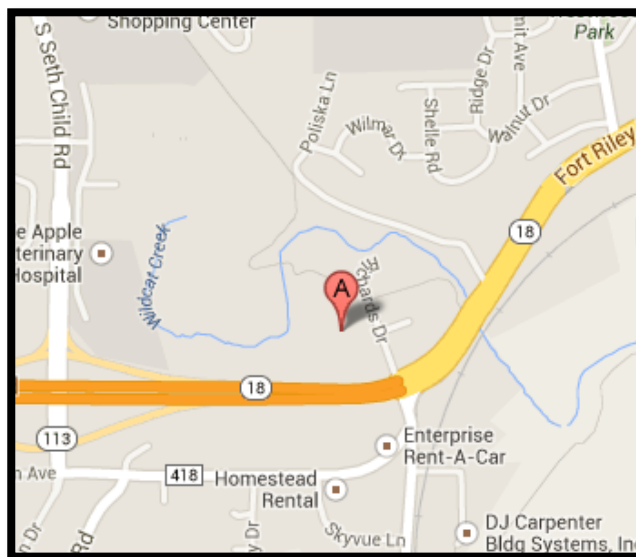
January 23 – 26, 2014

Four Points by Sheraton

530 Richards Drive

Manhattan, Kansas

785.539.5311



Schedule

Thursday Evening ~ January 23

6:00 pm - 10:00 pm

President's Reception/Registration ~ Konza Room/Atrium

Beverages are provided and dishes/finger foods may be brought in by members

8:00 pm

Board of Directors meeting followed by Past Presidents' meeting

Friday ~ January 24

7:00 am - 8:30 am

Breakfast & Fellowship (Buffet)

8:30 am - 9:00 am

Legislative Update by Dan Murray, KAA Legislative Monitor

9:00 am - 12:00 pm

Real Estate Course (3 hours CE) *Mandatory Salespersons/Broker Core* by Dave Goscha – (Lowry Real Estate School)

12:00 pm - 1:00 pm

Working lunch – Vendor Presentations

1:00 pm - 4:00 pm

Real Estate Course (3 hours CE) Changes in the Real Estate Market by NAA representative J.J. Dower, CAI, AARE, ATS

4:15 pm - 5:00 pm

First Time Attendees' Orientation

4:30 pm - 4:45 pm

Rookie Contestants Meeting

4:30 pm - 6:30 pm

Fun Auction Item Check-in

4:30 pm - 6:00 pm

Reception by KRVN ~ Konza Rm/Atrium

5:15 pm - 6:45 pm

Kansas Auctioneer Competition Preliminary Event

7:15 pm

Banquet/Fun Auction and KAA Rookie Bid-Calling Competition

Saturday ~ January 25

7:00 am - 9:00 am

Breakfast & fellowship (Buffet)

8:00 am - 8:35 am

Candidate speeches for KAA Board of Directors/Officer Elections

8:35 am - 8:50 am

Voting

9:00 am - 10:30 am

Seminar – Gaining a Competitive Advantage by NAA Representative J.J. Dower

10:30 am - 10:45

Break

10:45 - 12:15 pm

78 Ways to Earn More from Benefit Auctions - part 1 by Jenelle Taylor, CAI, BAS

12:15 pm - 1:30 pm

Lunch on Your Own

1:30 pm - 3:00 pm

Seminar – Getting the Best of Both Worlds – Live and Online Auctions by NAA Representative J.J. Dower

3:00 pm - 3:15 pm

Break

3:15 pm - 4:45 pm

Seminar Option 1 – 78 Ways to Earn More from Benefit Auctions - part 2 by Jenelle Taylor, CAI, BAS

3:15 pm - 4:45 pm

Seminar Option 2 – Coins & Currency

4:45 pm - 6:30 pm

KAA Annual Meeting – Conf. Rooms 4-5

7:00 pm

Banquet with Presentations of Sponsors, Kansas Auctioneer Champion, Livestock Champion, Award of Distinction, Scholarship Awards, Hall of Fame, and Board of Director Service Auction

9:30 pm

Hall of Fame Reception (Come enjoy dessert and coffee and congratulate our newest inductee(s)).



Sunday ~ January 26

7:30 - 8:45

Fellowship with coffee & continental breakfast buffet

9:00 - 10:00

Non-denominational Inspirational Worship Service

10:15 - 11:45

Marketing panel discussion and forum

12:00

Installation luncheon

Upon completion of installation luncheon - 2014 KAA Board of Directors Meeting (New director Orientation)

Auxiliary Schedule

Friday ~ January 24

9:00 am

Meet in the lobby for Tours (those not attending real-estate courses)

9:30 am

Tours

Saturday ~ January 25

7:00 am - 7:30 am

Christian Auctioneers Fellowship – Executive Board Room

8:00 am - 8:30 am

KAA Auxiliary Board of Director Interviews

9:30 am - 10:15 am

Auxiliary Annual Meeting

12:00 pm - 2:00 pm

Auxiliary Luncheon and Scholarship Auction

Sunday ~ January 26

12:00 pm

Installation Luncheon



2014 KAA & KAAA Winter Convention Registration

January 23 – 26, 2014

* * * * CONVENTION REGISTRATION FOR MEMBERS, SPOUSES, EMPLOYEES, GUESTS * * * *
To receive Full Registration Early Bird fee, registration must be received by December 31, 2013

CONFERENCE REGISTRATION

Full Registration include all meals, except for Friday Working Lunch and KAAA Luncheon)

Adult **\$100 / \$125** x _____ persons = \$ _____
 Youth (Ages 5-12)..... \$50 x _____ persons = \$ _____
 Friday Working Lunch..... \$15 x _____ persons = \$ _____
 Saturday Only Adult Registration (Includes Saturday Evening Banquet)..... \$90 x _____ persons = \$ _____

EXTRA MEAL TICKETS

Friday

Adult Dinner..... \$45 x _____ persons = \$ _____
 Child Dinner..... \$25 x _____ persons = \$ _____

Saturday

Adult Dinner..... \$45 x _____ persons = \$ _____
 Child Dinner..... \$25 x _____ persons = \$ _____

Sunday

Adult Luncheon..... \$45 x _____ persons = \$ _____
 Child Luncheon..... \$25 x _____ persons = \$ _____

REAL ESTATE CONTINUING EDUCATION – Kansas, Missouri & Nebraska Credit Only

Name as it appears on License	License Number	State	\$65 \$
_____	_____	_____	\$65 \$
Additional Certificate in State(s) _____			\$5 x _____ Per State(s) = \$ _____
_____	_____	_____	\$65 \$
Additional Certificate in State(s) _____			\$5 x _____ Per State(s) = \$ _____
_____	_____	_____	\$65 \$
Additional Certificate in State(s) _____			\$5 x _____ Per State(s) = \$ _____

AUXILIARY LUNCHEON & AUCTION

Saturday..... \$30 x _____ persons = \$ _____

GRAND TOTAL \$ _____

CONFERENCE NAME BADGE INFORMATION

NAME: _____ Adult ___ Child ___ First Time Y / N
 Designations _____ City _____ State _____
 KAA Member ___ KAAA Member ___ Spouse ___ Family Member ___ Employee ___ Guest ___

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PAYMENT INFORMATION

Name: _____ Company: _____

Office/Cell Phone: _____ Email: _____

Check # _____ - OR - Credit Card: Visa ___ MC ___ Discover ___

Card #: _____ Exp: _____ Auth. Code: _____ Zip Code: _____

Signature: _____

Mail: KAA ~ 11345 W. Carr Ct ~ Wichita, KS 67209 **Email:** cindi@kansasauctioneers.com

(Any photos taken during the course of the event may be used for future advertising or posted on social media.)